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Key Highlights

A global leader in nitrogen and methanol with excellent diversification

Favourable positioning on the cost curve with state-of-the-art asset base

Substantial cash generation ability post end of capex program with volume ramp up



Highly strategic locations for the fertilizer and methanol facilities with an extensive portfolio and distribution reach allowing for enhanced netback pricing globally

Well-timed capacity increases to capture favourable market outlook

An incumbent operator in a market with significant barriers to entry



Overview Fourth Quarter and Full Year 2018 Results

Highlights

Summary



Own-produced volumes sold +20% in Q4 2018 vs. Q4 2017

• Record 9.4 million tons own-produced volume sold in 2018



Revenues increased +47% in Q4 2018 vs. Q4 2017

Driven by higher volumes and higher realized selling prices



Adjusted EBITDA increased +102% in Q4 2018 vs. Q4 2017

Driven by higher revenues and margins



Free cash flow of \$305 million during Q4 2018



Reduction in net debt of \$295 million during Q4 2018

 Improvement in leverage metrics with trailing net debt / adjusted EBITDA of 4.4x at 31 Dec. 2018, down from 7.0x at 31 Dec. 2017 and 5.5x at 30 Sep. 2018

Key Financials ¹⁾ and KPIs											
	Q4 2018	Q4 2017	%Δ	2018	2017	% Δ					
Revenue	941.5	642.0	47%	3,252.5	2,251.5	44%					
Gross Profit	155.5	63.2	146%	622.1	320.4	94%					
Gross profit margin	16.5%	9.8%		19.1%	14.2%						
Adjusted EBITDA ¹⁾	269.0	133.2	102%	937.5	634.3	48%					
EBITDA ¹⁾	248.8	122.7	103%	929.2	479.2	94%					
EBITDA margin	26.4%	19.1%		28.6%	21.3%						
Adjusted net income (loss)	17.1	(53.0)	nm	17.1	(27.3)	nm					
attributable to shareholders Net loss attributable to shareholders	(18.7)	(56.1)	nm	(48.7)	(103.6)	nm					
	31-Dec-18	31-Dec-17	% Δ								
Gross Interest-Bearing Debt	4,580.3	4,677.6	(2%)								
Gross Interest-Bearing Debt Net Debt	4,580.3 4,119.6	4,677.6 4,446.6	(2%) (7%)								
<u> </u>	·	•	. ,	2018	2017	% ∆					
<u> </u>	4,119.6	4,446.6	(7%)	2018 620.4	2017 114.8	% ∆ 440%					
Net Debt	4,119.6 Q4 2018	4,446.6 Q4 2017	(7%) % Δ								
Net Debt Free cash flow ²⁾	4,119.6 Q4 2018 304.5	4,446.6 Q4 2017 98.1	(7%) % Δ 210%	620.4	114.8	440%					
Net Debt Free cash flow ²⁾ Capital Expenditure	4,119.6 Q4 2018 304.5 65.6	4,446.6 Q4 2017 98.1 40.4	(7%) % Δ 210% 62%	620.4 293.0	114.8 147.3	440% 99%					
Net Debt Free cash flow ²⁾ Capital Expenditure	4,119.6 Q4 2018 304.5 65.6	4,446.6 Q4 2017 98.1 40.4	(7%) % Δ 210% 62%	620.4 293.0	114.8 147.3	440% 99%					
Net Debt Free cash flow ²⁾ Capital Expenditure Of which: maintenance	4,119.6 Q4 2018 304.5 65.6	4,446.6 Q4 2017 98.1 40.4	(7%) % Δ 210% 62%	620.4 293.0	114.8 147.3	440% 99%					

¹⁾ Unaudited

Total Product Volumes

3.040.1

2,449.9

24% 11,153.9

8,676.7



29%

²⁾ OCI N.V. uses Alternative Performance Measures (APMs) to provide a better understanding of the underlying performance of the business. The APMs are not defined in IFRS and should be used as supplementary information in conjunction with the most directly comparable IFRS measures.

³⁾ Not adjusted for OCI ownership stake in plant, except 50% OCI's share of Natgasoline volumes

Adjusted EBITDA Improves 102% in Q4 2018 Compared to Q4 2017

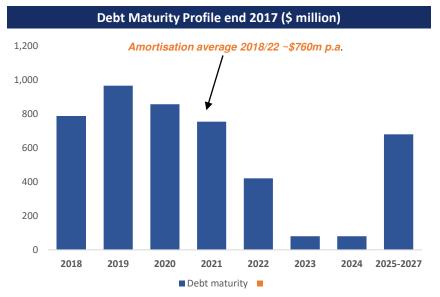
- Fourth quarter adjusted EBITDA increased 102%
 - o An increase of 20% in own-produced volumes and on average higher realized selling prices
 - Result of the higher revenues and realization of higher margins
 - o Strong increase in EBITDA at IFCo in Q4 compared to both Q4 2017 and Q3 2018; record production levels in North Africa
- Two main adjustments to EBITDA include the addition of OCI's share in Natgasoline's adjusted EBITDA offset by insurance proceeds related to the recognition of the insurance claim for the shutdown at Sorfert in 2017

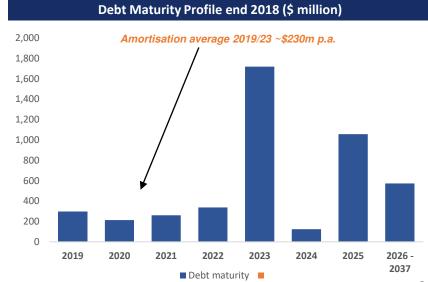
\$ million	Q4 2018	Q4 2017	2018	2017	Adjustment in P&L
Operating profit as reported	141.4	17.6	504.3	148.3	
Depreciation and amortization	107.4	105.1	424.9	330.9	
EBITDA	248.8	122.7	929.2	479.2	
APM adjustments for:					
Expenses related to expansion projects	4.3	(21.2)	5.8	28.0	SG&A / other expenses
Sorfert insurance income / loss of revenue	(26.9)	30.3	(57.7)	95.5	Revenue / other income
Unrealised result on natural gas hedging	8.8	0.2	8.8	0.2	COGS
EBIC impact of unavailability of export jetty	-	-	-	15.4	Revenue / COGS
Other adjustments	6.8	1.2	6.5	16.0	Other income and expenses
Natgasoline	27.2	-	44.9	-	
Total APM adjustments	20.1	10.5	8.2	155.1	
Adjusted EBITDA	269.0	133.2	937.5	634.3	



Strong FCF in Q4 2018 Results in \$295 Million Lower Net Debt during Q4

Reconciliation of EBITDA to Free Cash Flow and Change in Net Debt	Q4 2018	Q4 2017	2018	2017
EBITDA	248.8	122.7	929.2	479.2
Working capital	145.0	76.1	83.9	(60.5)
Maintenance capital expenditure	(21.1)	(22.8)	(136.1)	(61.4)
Tax paid	(1.2)	(1.9)	(34.3)	(28.9)
Interest / net dividends paid/received	(79.2)	(76.6)	(262.2)	(217.8)
Adjustment non-cash expenses	12.2	0.6	39.9	4.2
Free Cash Flow	304.5	98.1	620.4	114.8
Reconciliation to change in net debt:				
Growth capital expenditure	(44.5)	(17.6)	(156.9)	(85.9)
Acquisition non-controlling interest OCI Partners	-	(61.1)	(117.6)	(61.1)
Other non-operating items	34.3	(4.4)	(25.2)	(47.7)
Non-operating working capital	(3.6)	(0.9)	(0.8)	20.6
Net effect of movement in exchange rates on net debt	9.8	(24.2)	51.8	(170.7)
Other non-cash items	(5.5)	(9.3)	(44.7)	(22.8)
Net Cash Flow / Decrease (Increase) in Net Debt	295.0	(19.4)	327.0	(252.8)







Assumptions for 2019



Volume drivers:

- Natgasoline: 2019 is first full year of production
- **✓** <u>Iowa Fertilizer Company</u>:
 - Full year run-rate contribution and benefit of permit changes in 2019
 - Expected doubling in diesel exhaust fluid volumes
- **▼** BioMCN: start-up of second line in spring 2019
- OCI Beaumont: c.13% methanol capacity increase expected summer 2019
- Sorfert: planned turnaround in Q1 2019 to further improve utilization rates

2

Planning assumptions

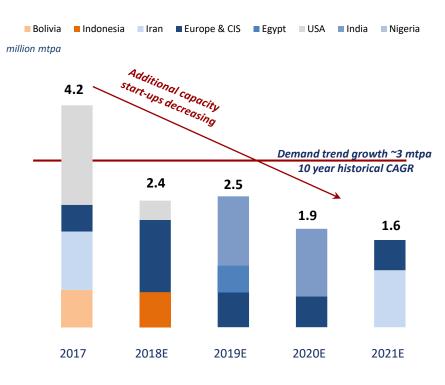
- Interest expense expected to be c.\$50 70 million lower than in 2018
- ✓ Capital expenditure expected \$200-220 million, of which c.\$150-160 million maintenance
- ✓ Low effective tax rate

Further Improvement in Leverage Metrics Expected



Limited New Capacity Additions Below Trend Demand Growth

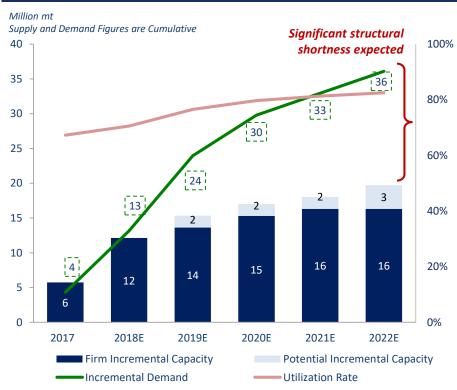
Global urea capacity additions (ex-China) below demand growth





 Current fertilizer benchmark prices are below historical mid-cycle prices, amongst the lowest prices since 2004

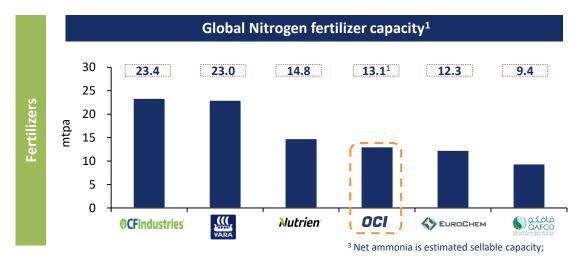
Methanol demand growth expected to significantly outstrip supply

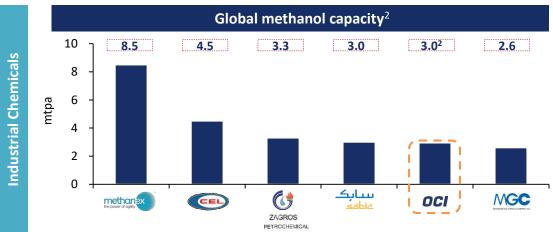


- Strong visibility into next 4-6 years of capacity additions given shortage of start-up activity today
- Demand growth expected at ~5% CAGR (excl. captive MTO/MTP) through 2020 driven by core derivatives (GDP growth), fuel applications, and MTO/MTP



Global Leader in Fertilizers and Industrial Chemicals





- Globally competitive cost positions
- Advantageous selling price position in the US Midwest Corn Belt and US Gulf Industrial Hub, access to European in-land pricing premium & strategic ports in North Africa
- √ #1 global melamine producer
- #1 global bio-methanol producer
- #1 European methanol producer once BioMCN M2 is online

Source: Company information

¹ Nitrogen fertilizer capacity based off total fertilizer capacity including gross ammonia capacity for peers and OCI. OCI's nitrogen fertilizer capacity based off gross ammonia capacity is 12.8mtpa and net ammonia is 9.6mtpa. Downstream maximum capacities at each of IFCo and OCI Nitrogen cannot be achieved simultaneously. Excludes 0.2mtpa melamine and 0.8mtpa DEF; ² Total methanol capacity once growth project BioMCN M2 is completed, adjusted for 50% of Natgasoline not owned by OCI

Production Capacity Footprint is Well-positioned Globally¹

Methanol Production Footprint Fertilizer Production Footprint BioMCN - Netherlands OCI Nitrogen - Netherlands Egyptian Fertilizer Co (EFC) - Egypt Acquired: 2015 Acquired: 2010 Acquired: 2008 100% owned 100% owned 100% owned Product² ktpa **Product** ktpa **Product** ktpa Ammonia (net) 350 Urea 1,648 496 Methanol (I) CAN 1,549 Methanol (II)4 456 UAN 730 Melamine 219 Egypt Basic Industries Corp (EBIC) - Egypt OCI Beaumont - Texas, US Acquired: 2009 60% owned Acquired: 2011 (40% owned by various 100% owned minorities, including Product ktpa **Egyptian General** Petroleum Corporation) 1,045 Methanol **Product** Ammonia 357 ktpa Ammonia Natgasoline LLC - Texas, US Iowa Fertilizer Company (IFCo) - Iowa, US Sorfert Algerie - Algeria Production and sales started Production and sales started **Commissioned 2013** June 2018 51% owned (49% owned) April 2017 ■ 50% owned³ by Sonatrach) 100% owned (50% owned by CEL) Product Product² ktpa ktpa Urea 1,259 Product ktpa Ammonia (net) 195 Ammonia (net) 803 1,757 UAN 1,825 Methanol Urea 438 DEF 1,019

Production footprint facilitates a global approach to our commercial strategy

¹ Capacities are maximum proven daily capacity (MPC) achievable x 365 days; ² Maximum downstream capacities cannot be all achieved at the same time; ³ Not consolidated in OCI's financials; ⁴ Line II under refurbishment



Strategic Locations for Fertilizer Facilities Allow Enhanced Netbacks for Products

A global production and distribution footprint with domestic-focussed assets as well as an export-focused platform, supported by a disciplined commercial approach

Stable customer base in domestic-focused regions Europe and US

- IFCo downstream production (UAN, urea, DEF) serves 200 mile radius in heart of Corn Belt, benefiting from US Midwest premiums
- OCI Nitrogen nitrates production serves key EU markets, benefitting from inland European price premiums
- Pipeline, rail and port access
- Export-focused North African facilities able to efficiently place product globally
- Tax exempt exports into Europe
- Freight advantage to EU
- Placement capabilities east and west of Suez Canal, with direct sea freight access vs. competitors paying fees
- Pipeline, road, and sea access

1,582

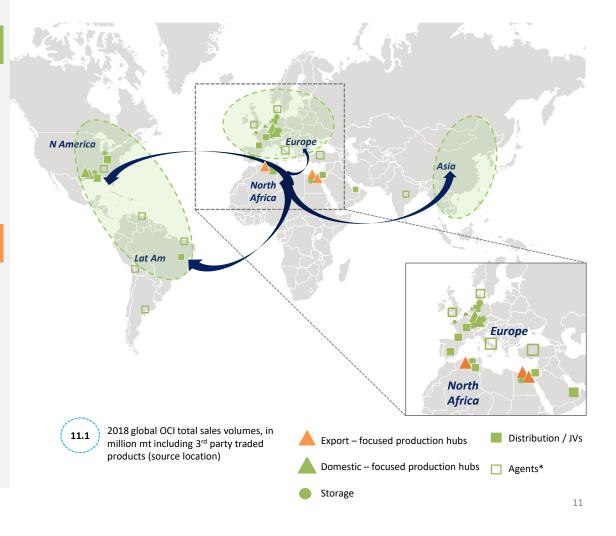
Global rail car fleet

1.9MT

Global storage

Leased vessels

3





Global Methanol Supply Platform with Efficient Distribution & Logistics Network

OCI Methanol Marketing (OMM)

- OMM, a wholly-owned subsidiary, markets OCI's equity methanol portfolio globally
 - 2.95 mtpa from 3 methanol production facilities¹⁾
- OMM's diversified manufacturing base and logistical positioning provides unique strategic benefits:
 - Only producer with US and EU production
 - #2 producer in US, #1 in Europe
 - Flexible logistical capabilities, ability to supply via different modes of transport
 - OCI Beaumont sells about half of its methanol through direct pipeline to customers
- OMM's global footprint and distribution allows it to optimize trade flows to enhance netback pricing, including through value creative swaps

Natgasoline

Beaumont



- OCI Beaumont and Natgasoline both strategically located at heart of Golden Triangle, providing access to competitively priced feedstock
- Natgasoline started commercial production at end of June 2018

BioMCN



- BioMCN is a pioneer in biomethanol, a second generation advanced biofuel, and Europe's largest methanol plant
- M2 production line was mothballed at time of purchase:
 - M2 currently undergoing refurbishment
 - Will almost double BioMCN's production capacity



Investing in Environmental Solutions

Investing in products and initiatives to provide cleaner and more sustainable solutions to our customers

Diesel Exhaust Fluid (AdBlue)

- DEF, also known as AdBlue, is a urea solution that can be injected into Selective Catalytic Reduction (SCR) systems to lower harmful vehicle exhaust emissions from diesel engines
- DEF demand growth in US and Europe over next decade is mainly supported by replacement of older non SCR-equipped vehicles as well as increased dosing rates in newer generation diesel engines:
 - Expected demand CAGR 2017 2020 >15%
- Large demand growth expected in China:
 - Regulation and pollution control require increasing share of urea to used for DEF (from 100kt in 2016 to an expected 6,000kt by 2020)
- DEF supply is mainly driven by existing capacity from urea producers diverted from fertilizers rather than new capacity
- IFCo can produce 820 thousand metric tons of DEF a year, after more than doubling its capacity in early 2018
- DEF priced at a premium to urea

Bio-Methanol as an Advanced Biofuel

- Leading bio-methanol producer: OCI produces bio-methanol by using biogas rather than natural gas at BioMCN in the Netherlands and at OCI Beaumont in the United States
- Biogas, as known as biomethane, is sourced from a range of waste digestion plants and other renewable sources
 - Bio-methanol has a 60% GHG savings versus gasoline
 - Methane emissions account for 16% of global GHG emissions and trap up to 36 times more heat in the atmosphere than CO2 over 100 years.
- Bio-methanol has a range of applications:
 - Primarily as a second generation biofuel for transportation
 - Can also be used as a "green" or "low carbon" alternative in traditional methanol applications including the production of silicones, adhesives and paints
- Bio-methanol is priced at a premium to conventional methanol



Appendix – Q4 and FY 2018 Results



Product Sales Volumes ('000 metric tons)

	Q4 2018	Q4 2017	% Δ	2018	2017	% Δ
Own Product						
Ammonia	450.7	358.8	26%	2,013.1	1,477.8	36%
Urea	749.4	696.0	8%	2,960.8	2,517.9	18%
Calcium Ammonium Nitrate (CAN)	253.5	232.6	9%	1,063.8	1,189.3	(11%)
Urea Ammonium Nitrate (UAN)	464.7	371.4	25%	1,538.4	752.4	104%
Total Fertilizer	1,918.3	1,658.8	16%	7,576.1	5,937.4	28%
Methanol ¹⁾	421.9	357.1	18%	1,415.7	1,285.5	10%
Melamine	42.7	33.6	27%	149.3	152.6	(2%)
Diesel Exhaust Fluid (DEF) ²⁾	82.8	7.0	nm	261.0	7.3	nm
Total Industrial Chemicals	547.4	397.7	38%	1,826.0	1,445.4	26%
Total Own Product Sold	2,465.7	2,056.5	20%	9,402.1	7,382.8	27%
Traded Third Party						
Ammonia	120.3	95.5	26%	394.4	249.9	58%
Urea	128.4	31.1	313%	328.1	102.3	221%
UAN	24.4	51.1	(52%)	90.1	157.6	(43%)
Methanol ³⁾	85.7	-	nm	252.1	-	nm
Ammonium Sulphate (AS)	202.1	215.7	(6%)	673.6	784.1	(14%)
DEF	13.5	-	nm	13.5	-	nm
Total Traded Third Party	574.4	393.4	46%	1,751.8	1,293.9	35%
Total Own Product and Traded Third Party	3,040.1	2,449.9	24%	11,153.9	8,676.7	29%



Net Income Bridge to Adjusted Net Income

\$ million	Q4 2018	Q4 2017	2018	2017	Adjustment in P&L
Reported net income attributable to shareholders	(18.7)	(56.1)	(48.7)	(103.6)	
Adjustments for:					
Adjustments at EBITDA level	20.2	10.5	8.3	155.1	
Add back: Natgasoline EBITDA adjustment	(27.2)	-	(44.9)	-	
Expenses related to expansion projects	-	3.6	20.0	9.7	Income from equity accounted investees
Expenses related to refinancing	15.4	-	31.4	-	Finance expenses
Forex gain/loss on USD exposure	15.4	(16.7)	34.3	4.9	Finance income and expense
Recognition of previously unused tax losses BioMCN / Other	3.0	(0.5)	3.0	(32.8)	Income tax
Non-controlling interest adjustment	14.2	(11.9)	32.7	(55.0)	Minorities
Tax effect of adjustments	(5.2)	18.1	(19.1)	(5.6)	Income tax
Total adjustments at net income level	35.8	3.1	65.7	76.3	
Adjusted net income attributable to shareholders	17.1	(53.0)	17.0	(27.3)	



Appendix – New Segment Information



Segment Information

Segments 2018										
\$ million	Chemicals US	Chemicals Europe	Fertilizers US	Fertilizers Europe	Fertilizer MENA	Other	Elimination	Total		
Segment revenues	549.5	238.2	489.1	906.8	1,237.6	3.7	-	3,424.9		
Inter-segment revenues	(77.8)	(1.1)	-	(0.4)	(93.1)	-	-	(172.4)		
Total revenues	471.7	237.1	489.1	906.4	1,144.5	3.7	-	3,252.5		
Gross profit	139.6	(18.3)	55.2	81.5	370.6	(1.4)	(5.1)	622.1		
Operating profit	94.0	(18.0)	39.3	48.9	388.3	(69.1)	20.9	504.3		
Depreciation & amortization	(86.5)	(8.3)	(117.1)	(62.8)	(174.6)	(1.0)	25.4	(424.9)		
EBITDA	180.5	(9.7)	156.4	111.7	562.9	(68.1)	(4.5)	929.2		
Adjusted EBITDA	233.8	(7.7)	157.2	113.4	501.2	(55.9)	(4.5)	937.5		

Segments 2017											
\$ million	Chemicals US	Chemicals Europe	Fertilizers US	Fertilizers Europe	Fertilizer MENA	Other	Elimination	Total			
Segment revenues	343.3	184.4	193.3	908.6	732.4	3.7	-	2,365.7			
Inter-segment revenues	(18.4)	-	(0.1)	(0.3)	(93.2)	(2.2)	-	(114.2)			
Total revenues	324.9	184.4	193.2	908.3	639.2	1.5	-	2,251.5			
Gross profit	82.9	37.4	(17.0)	142.3	74.8	-	-	320.4			
Operating profit	59.6	33.3	(53.5)	117.0	37.0	(54.9)	9.8	148.3			
Depreciation & amortization	(60.4)	(10.4)	(29.1)	(52.9)	(177.1)	(1.1)	0.1	(330.9)			
EBITDA	120.0	43.7	(24.4)	169.9	214.1	(53.8)	9.7	479.2			
Adjusted EBITDA	123.2	43.7	4.6	169.9	335.6	(52.4)	9.7	634.3			



Segment Information (Quarters 2018)

\$ million	Chemicals US	Chemicals Europe	Fertilizers US	Fertilizers Europe	Fertilizer MENA	Other	Elimination	Total
Q4 2018								
Total revenues	140.2	66.7	147.7	255.0	331.9	-	-	941.5
Gross profit	23.5	-19.7	35.7	27.7	99.1	-1.4	-9.4	155.5
Operating profit	0.5	-15.6	30.8	20.1	122.6	-24.4	7.4	141.4
Depreciation and amortization	-33.0	-1.7	-29.6	-15.2	-45.4	-0.3	17.8	-107.4
EBITDA	33.5	-13.9	60.4	35.3	168.0	-24.1	-10.4	248.8
Adjusted EBITDA	67.2	-13.4	60.4	37.0	137.1	-8.9	-10.4	269.0
Q3 2018								
Total revenues	126.1	52.6	111.6	214.8	268.4	-	-	773.5
Gross profit	43.5	-7.3	-0.9	15.5	93.3	-	-7.5	136.6
Operating profit	32.7	-8.5	-5.2	7.8	88.8	-14.3	-0.9	100.4
Depreciation and amortization	-23.1	-1.3	-34.9	-17.4	-43.1	-0.2	7.3	-112.7
EBITDA	55.8	-7.2	29.7	25.2	131.9	-14.1	-8.2	213.1
Adjusted EBITDA	74.3	-6.7	30.5	25.2	131.9	-17.1	-8.2	229.9
Q2 2018								
Total revenues	95.6	56.3	139.1	210.6	287.4	3.7	-	792.7
Gross profit	30.7	2.2	22.4	2.9	94.1	-	8.0	160.3
Operating profit	24.1	0.8	19.3	-5.7	80.8	-16.1	9.5	112.7
Depreciation and amortization	-15.1	-2.6	-26.2	-15.5	-42.9	-0.2	-	-102.5
EBITDA	39.2	3.4	45.5	9.8	123.7	-15.9	9.5	215.2
Adjusted EBITDA	40.3	4.4	45.5	9.8	109.9	-15.9	9.5	203.5
Q1 2018								
Total revenues	109.8	61.5	90.7	226.0	256.8	-	-	744.8
Gross profit	41.9	6.5	-2.0	35.4	84.1	_	3.8	169.7
Operating profit	36.7	5.3	-5.6	26.7	96.1	-14.3	4.9	149.8
Depreciation and amortization	-15.3	-2.7	-26.4	-14.7	-43.2	-0.3	0.3	-102.3
EBITDA	52.0	8.0	20.8	41.4	139.3	-14.0	4.6	252.1
Adjusted EBITDA	52.0	8.0	20.8	41.4	122.3	-14.0	4.6	235.1



Segment Information (Quarters 2017)

\$ million	Chemicals US	Chemicals Europe	Fertilizers US	Fertilizers Europe	Fertilizer MENA	Other	Elimination	Total
Q4 2017								
Total revenues	90.0	50.5	79.5	220.7	200.1	1.1	-	641.9
Gross profit	29.1	7.8	-16.8	16.3	26.7	0.1	-	63.2
Operating profit	20.8	6.5	-23.1	9.2	15.3	-14.6	3.5	17.6
Depreciation and amortization	-15.2	-2.8	-28.8	-15.3	-42.8	-0.2	-	-105.1
EBITDA	36.0	9.3	5.7	24.5	58.1	-14.4	3.5	122.7
Adjusted EBITDA	36.0	9.3	-15.3	24.5	88.5	-13.3	3.5	133.2
Q3 2017								
Total revenues	73.2	45.6	83.1	223.5	157.6	0.4	-	583.4
Gross profit	13.0	9.4	0.8	40.1	-1.9	-0.1	-	61.3
Operating profit	7.9	8.4	8.3	34.8	-5.1	-17.4	2.4	39.3
Depreciation and amortization	-14.9	-2.7	-0.1	-13.2	-44.5	-0.3	-	-75.7
EBITDA	22.8	11.1	8.4	48.0	39.4	-17.1	2.4	115.0
Adjusted EBITDA	26.0	11.1	21.7	48.0	77.6	-16.9	2.4	169.9
Q2 2017								
Total revenues	72.4	42.8	24.9	240.0	172.7	-	-	552.8
Gross profit	10.2	13.1	-0.5	52.4	16.4	-	-	91.6
Operating profit	5.9	11.5	-16.7	46.5	0.1	-12.2	2.1	37.2
Depreciation and amortization	-15.3	-2.5	-0.1	-12.1	-44.5	-0.3	0.1	-74.7
EBITDA	21.2	14.0	-16.6	58.6	44.6	-11.9	2.0	111.9
Adjusted EBITDA	21.2	14.0	-1.3	58.6	84.8	-11.9	2.0	167.4
Q1 2017								
Total revenues	89.3	45.5	5.7	224.1	108.8	_	_	473.4
Gross profit	30.6	7.1	-0.5	33.5	33.6	_	_	104.3
Operating profit	25.0	6.9	-22.0	26.5	26.7	-10.7	1.8	54.2
Depreciation and amortization	-15.0	-2.4	-0.1	-12.3	-45.3	-0.3	-	-75.4
EBITDA	40.0	9.3	-21.9	38.8	72.0	-10.4	1.8	129.6
Adjusted EBITDA	40.0	9.3	-0.5	38.8	84.8	-10.4	1.8	163.8



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