OCI Q1 2022 Results Presentation

12 May 2022



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First Quarter Highlights and Outlook



Adjusted EBITDA of \$970 million in Q1 2022 (+115%) and \$3.0 billion LTM. Net debt declined \$960 million to \$1.26 billion as of 31 December 2021. Trailing net debt / adjusted EBITDA was 0.4x as of 31 March 2022



<u>Outlook</u>: Based on current visibility for volumes and prices, OCI expects higher EBITDA and FCF in Q2 2022 compared to Q1 2022



Positive market outlook until at least 2024 underpinned by favourable farm economics and low global grain stocks, exacerbated by weather-related reduced crop production and geopolitical events, giving strong support for prices to remain above historical averages



Capital returns: Based on this outlook, the semi-annual cash distribution with respect to H1 2022 is expected to be significantly higher than the €1.45 / share to be paid with respect to the period H2 2021



Achieved investment grade credit ratings in April 2022 across all three agencies, S&P, Moody's and Fitch, (BBB-, Baa3 and BBB-), recognizing OCI's strong underlying performance, financial policy and outlook



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Safety First: Commitment to Zero Injuries

OCI is committed to providing a safe and healthy workplace for all employees and stakeholders by implementing the highest international safety standards to avoid any potential risks to people, communities, assets or the environment



Target zero injuries at all facilities

- Goal to achieve leadership in safety and health standards by fostering culture of zero injuries at all production facilities
- OCI has achieved some of the lowest numbers in our global industry in the past 12 months
- 12-month rolling recordable incident rate at the end of March 2022 was 0.35 incidents per 200,000 manhours

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Q1 2022 Results: Continued Strong Earnings And FCF

Summary	Key Financials ¹ and KPIs						
	\$ million unless otherwise stated	Q1'22	Q1'21	%Δ			
	Revenue	2,327.8	1,119.6	108%			
Own-produced sales volumes sold in Q1 '22 vs. Q1 '21:	Gross Profit	863.5	340.4	154%			
Nitrogon volumes down 7% compared to 01 2021, largely due to a build up of	Gross profit margin	37.1%	30.4%				
	Adjusted EBITDA ²	970.1	451.8	115%			
inventory at Fertiglobe and IFCo	EBITDA	935.7	430.8	117%			
> Methanol volumes declined $44%$ as BioMCN was shut down due to the high gas	EBITDA margin	40.2%	38.5%				
Wethanor volumes declined 44% as biower was shat down due to the high gas	Adjusted net income (loss) attributable to shareholders ²	354.2	102.4	246%			
higher volumes at Natgasoline	Reported net income (loss) attributable to shareholders	409.7	98.6	316%			
	Earnings / (loss) per share (\$)						
Third party traded volumes +61% for Q1 '22 vs Q1 '21	Basic earnings per share	1.952	0.470	315%			
	Diluted earnings per share	1.942	0.468	316%			
	Adjusted earnings per share ²⁾	1.688	0.488	244%			
Summary of O1 2022 performance:							
Summary of Q1 2022 performance.	Capital expenditure	51.4	56.9	(10%,			
Revenues +108% and Adjusted EBITDA +115% in Q1 2022 y-o-y	Of which: Maintenance Capital Expenditure	44.2	55.9	(21%)			
Adjusted net profit of \$354 million in Q1 2022, compared to a net profit of \$102 million in Q1 2021.	Free cash flow ^{2, 3}	609.3	325.6	87%			
		31-Mar '22	31-Dec '21	% ∆			
\succ Free cash flow before growth capex amounted to \$609 million during 01 2022.	Total Assets	10,294.8	9,811.6	5%			
reflecting our operational performance for the quarter offect by not operating	Gross Interest-Bearing Debt	3,019.5	3,800.8	(21%)			
reflecting our operational performance for the quarter, onset by her operating	Net Debt	1,260.5	2,220.5	(43%)			
working capital outflows, as well as outflows for tax, interest, and dividends to		04/22	04/04	0/ 4			
non-controlling interests	Salaa walumaa (1990 matria tana)	Q1′22	Q1′21	% Δ			
	OCL Product Sold4	0 E99 E	2 000 6	1100/			
Net working capital outflows were \$196 million, mainly as a result of a build-up in	Third Porty Trodod	2,000.0	2,990.0	(13%)			
inventories ahead of the application season which typically results in higher	Total Product Volumee	004.0	252,2	(00/)			
volumes and sales in Q2.		0,440.0	0,022.0	(270)			
Net debt declined by \$960 million during the quarter to \$1.26 billion as of 31 March 2022, with trailing net debt / adjusted EBITDA of 0.4x based on an LTM EBITDA of \$3.0 billion	(1) Unaudited. (2) OCI presents certain financial measures when discussing OCI's performance, that is measures of financial performance (also known as non-GAAP or alternative performanism portant supplemental measures of OCI's performance and believes that similar metails flow is an APM that is calculated as cash from operations less maintenan plus dividends from equity accounted investees and before growth capital excendition.	are not measures of financial per nce measures) are presented bec asures are widely used in the ind nce capital expenditures less dist res and lesse payments	formance under IFRS. The cause management consic ustry in which OCI operat. rributions to non-controlli	ese non-IFRS ders them es. ng interests			

OCI

Q1 2022 Revenue Up 108% and Adjusted EBITDA Up 115%



Adjusted EBITDA (\$m) and Adjusted EBITDA Margin (%)



OCI

Strong Balance Sheet Supports Consistent Capital Returns To Shareholders

Leverage targets achieved

Net Debt¹ (US\$ m)



Capital Allocation Priorities

OCI's low net leverage allows a number of opportunities:

- 1 Flexibility to return capital to shareholders
- 2 Flexibility to **invest in hydrogen** / energy transition and other growth opportunities
- 3 Lower interests costs of more than \$60 million per annum, improving FCF conversion on an ongoing basis.

OCI is currently closing a refinancing of IFCo's debt through an \$835 million bond offering with average tenor of 22 years, simplifying the Group's capital structure and significantly extending OCI NV's maturity profile

Capital Allocation Priorities

Committed to a consistent base distribution + a variable component based on surplus excess FCF¹



Balance availability of funds and excess FCF for dividend distribution while pursuing value accretive hydrogen / energy transition and other growth opportunities

- OCI's capital returns policy
 - Combines a consistent base distribution with a variable component linked to FCF generated
 - Semi-annual dividend distribution policy
- Base dividend:
 - \$400 million per annum
 - \$200 million payable twice a year
- Variable component:
 - Provides investors with cyclical upside
 - Based on surplus FCF after provision for growth capex and base dividends

Q1 2022 Free cash flow and Net Debt Build-up



Reconciliation of Q1 2022 EBITDA to Free Cash Flow

Change in Net Debt from December 2021 to March 2022



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Nitrogen Outlook Supported by Attractive Supply-Demand Dynamics

Supporting Strong Pricing Outlook For 2022 and Beyond as We Recover From a 5-year Downturn

	Bull Market Drivers Support Demand Driven Environment	Prior cycle (last 5-6 years)	Next cycle (starting in 2022)
	CROP PRICES SUPPORTIVE OF HIGHER AFFORDABILITY Corn Futures >\$5/bushel driving healthy farm economics and nitrogen demand	30% corn stocks-to-use ratio	26% corn stocks-to-use ratio
~~~	<b>INDUSTRIAL DEMAND RECOVERY</b> <b>Strong industrial demand rebound</b> in key markets supportive of ammonia prices Also supportive of melamine and DEF markets	<b>2.3%</b> p.a global IP growth 2015-2019	<b>3.4%</b> p.a global IP growth 2022 - 2026
	<b>GAS AND COAL PRICES RESET AT HIGH LEVELS</b> Low storage levels in Europe, higher Asian demand <b>raising cost floor</b>	<b>\$5/MMBtu</b> TTF (Dutch natural gas hub)	<b>\$28/MMBtu</b> TTF to end of 2023 ¹
	TIGHTENING NITROGEN MARKET BALANCES New urea capacity is limited, faces delays and accelerating Chinese closures Structurally tighter merchant ammonia market with limited net capacity additions No new nitrates capacity additions tightening balances	<b>23mt</b> new urea capacity vs. <b>11mt</b> demand growth over 2015 - 2019	<b>12mt</b> new urea capacity vs. <b>18mt</b> demand growth over 2022 - 2026
<u>́л́</u>	<b>ENVIRONMENTAL FOCUS DRIVES SHIFT FROM GREY TO GREEN</b> Stricter mandates around environment regulations are barriers to enter this industry Global push to move towards H ₂ economy adds <b>incremental low-carbon ammonia demand</b>	Wave of "grey" greenfield capacity additions in US, Europe, MENA	Limited new grey ammonia capacity from established producers and <b>8mt</b> new ESG driven ammonia

demand by 2025

### Nitrogen Fertilizer Pricing Supported by Demand-Driven Environment

# Strong support for nitrogen prices to reset above mid-cycle levels, given low global crop inventories, strong farm economics, higher marginal costs and recovering industrial demand

Urea, Ammonia, CAN and UAN Prices (Monthly Averages, 2011 - Q2 20221), \$/t



### Methanol Market Fundamentals Are Supportive, with Significant Long-term Upside

### Methanol spot and contract prices



### Methanol supply & demand balance tightening



• Methanol market fundamentals remain healthy, with strong downstream demand from a diversified customer base and high crude and coal providing price floor support.

- In the US, the contract price for May 2022 settled at \$630/t from \$661/t in April 2022
- Operating rates for several major derivatives segments (formaldehyde, MMA) are reported to be at healthy rates in the US and Europe
- Near to medium term demand growth: Fuel consumption picking up post COVID with higher oil prices supportive of traditional demand uses. Healthy MTO economics stemming from high energy and olefins prices in China with cost support at \$400/t and operating rates expected to exceed 80%
- Strong visibility on medium term pricing environment with incremental demand expected to exceed new supply by ~8mtpa through 2026
- Robust long term demand growth for methanol from driven by growth in existing applications, with significant upside demand potential from the hydrogen transition, notably for road and marine fuels application

### **Higher Costs for Marginal Producers Supportive of Nitrogen Prices**



#### Global Feedstock Prices 2017-2022F, \$/MMBtu

Surge in gas prices has been driven by limited Russian gas flows, lower than average storage levels in Europe and higher global demand for gas resulting in highly volatile gas markets

TTF futures point towards gas prices of c.\$30/MMBtu for 2022 and expected to remain volatile given risks around Russian gas flows into Europe

✓ High Chinese coal prices on the back of increased environmental inspections and reduced imports, are expected to provide support for urea prices in H2 2022

Higher marginal costs have steepened the global cost curves and provide support for nitrogen and methanol pricing into 2022 and beyond 

Source: Bloomberg, CCTD, CRU, OCI, Gas futures as of 10 May 2022. (1) Cash costs includes feedstock costs, and variable costs such as labour, SG&A, power. It does not include debt servicing or maintenance capex. (2) Average North American production assumed to be 37.2 MMBtu per ton of ammonia for feedstock; Average European production assumed at 37.8 MMBtu per ton of ammonia for feedstock; Average Ukrainian production assumed at 38 MMBtu per ton of ammonia for feedstock: Chinese production assumed to be 1.12 tons of coal for feedstock.

### **Geopolitical Landscape Tightens Markets Further**

Recent Russia-Ukraine developments' impacts on trade and commodity outlook



#### SANCTIONS:

Fertilizer is exempt from some financial sanctions, but transactions are difficult, and new projects are subject to delays

#### PORTS:

Black Sea ports are closed, and ammonia pipeline switched off (1.5 – 2Mt exports) and product movements from Baltics slowing (2 – 2.5 Mt)



#### SHIPPING:

Suspension by number of shipping companies to and from Russia and higher insurance premiums

# 

#### ENERGY: ies 40% of Europe

Russia supplies 40% of European gas, and 5-7% of global coal and oil, resulting in volatile energy markets

#### COMMODITIES:

Russia and Ukraine supply 18-28% of global corn and wheat, raising global food security concerns in already tight markets Export Share Russia Ukraine Belarus 1% Ammonia 24% 14% 2% 1% Urea UAN 25% 6% 6% Methanol Wheat 18% 10% 2% 16% ~0% Corn

Russian and Ukraine shares of global

nitrogen, methanol and grain markets

# **OCI**

### 1

#### Inelastic demand:

OCI is uniquely positioned to help address grain shortfalls and overall food security concerns arising from events such as COVID-19 and the Russia-Ukraine conflict, by producing and delivering essential products to the global agricultural markets



# Global diversification of assets, products and feedstock:

OCI's flexible business model is a natural hedge against location specific events, including weather patterns, gas price fluctuations and other factors, allowing for lower operational risk and profitability through the cycle

### **Agricultural Fundamentals Supports Robust Nitrogen Demand at Least Until 2024**

# Crop prices supported by stocks : use ratio at 10 year lows, requiring at least until 2024 to replenish



#### Medium-term crop prices supported and incentive to plant corn

US Corn and wheat prices, \$ / bushel



#### Attractive fertilizer affordability as crop price increases outpace inputs

Fertilizer affordability Index, January 2006=100



#### US farmers incentivised to plant corn over soybeans, \$/ha US CME Soybean to corn ratio



### **High Farm Incomes Supportive Of Demand**

Farm operating margins (revenue above operating costs), USD/ha



Higher crop futures reflective of tight market conditions Higher profitability: Higher farm revenues exceed higher fertilizer and operating costs Incentivised increased planted acreage of all crops and nitrogen demand to maximise yields <u>until 2024</u>

### Supportive farm incomes in 2022:

**Farm margins are very attractive in key grain exporting regions** as rising input costs have been offset by higher crop prices, incentivising farmers to plant more acres across all crops. High forward grain prices is supportive of sustaining farm incomes and strong demand until at least 2024

#### Inelastic nitrogen demand:

**Demand for nitrogen is inelastic compared to other fertilizers** (phosphates and potash) and farmers cannot cut nitrogen application by more than 5-10% without realising an immediate loss on yields. Additional demand upside with switching to more nitrogen use in India

3

#### **Farmers locking in input costs:**

Farmers in US, Europe and Brazil are **hedging their operating margins, by selling forward their new crop at current high forward grain pricing. At the same time, they are incentivised to purchase nitrogen**, secure input costs and lock in margins. This is supportive of nitrogen demand and pricing over the summer period.

### Attractive Nitrogen Dynamics With Demand Expected To Exceed Capacity Additions

#### Ex-China urea capacity additions slow relative to 2015-19, Mt



- Demand growth expected to exceed supply growth, and new supply subject to delays and utilization rates expected to be slow to ramp up, limiting the impact on the traded market
- Russia: Ukraine conflict tightens market fundamentals further, as Russia accounts for c.25% of global merchant ammonia trade, 15% of global urea trade and 25% of global UAN trade
- Increased focus on the environment is a barrier to enter this industry, limiting "grey" capacity additions in the US, EU, China and elsewhere
- ✓ Good visibility on supply additions given 4-6 years lead time to build a new plant

#### Merchant ammonia market structurally tightening

Global ammonia net capacity additions and demand growth, ex-China ex-urea, Mt



### Lower Chinese Exports And Higher Indian Imports Supportive Of Nitrogen Prices

- Lower Chinese exports as a result of:
  - Government implemented measures to curb exports and prioritise domestic supply until H2 2022. Ongoing discussions for export restrictions to stay in place until June 2023, capping medium term exports below 3 million Mt.
  - Low-stocks to use ratio, high domestic crop prices and government emphasizing food security is supportive of another year of crop expansion and higher fertilizer demand
  - Tight environmental regulations, capacity closures closures and winter production cuts also contributing to lower exports in 2022+
- Despite the commissioning of three world-scale plants in India over 2017-2021, domestic production has been relatively flat and decreased c.600 kt in 2021
- Capacity additions in India are subject to delays and not expected to commission in line with published government timelines supporting imports
- Further upside for Indian import demand in 2022 as domestic demand is boosted by growth in crop area on the back of higher rice and wheat pricing, good monsoons forecast and subsidies favoring urea
- In the short-term, India is expected to issue frequent tenders to replenish low inventories, to fulfill Kharif season requirements (April – September)

**Chinese Exports Curtailed on Domestic Demand and Closures** 

China urea exports, Mt



#### Indian Supply Has Declined Despite New Capacity Commissioning, Supportive of Imports



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### Significant Incremental Ammonia Demand From New Clean Energy Applications

### Clean Hydrogen is strongly positioned to lead the world's energy transition, and ammonia is the key enabler

- Clean hydrogen use in energy applications will be a major contributor to emission reduction across industries where abatement is difficult (e.g. steel, power, shipping, etc)
- Ammonia is one of the most efficient ways to transport and store clean hydrogen, as hydrogen is difficult to store and transport due to low boiling temperature (-252 C)
- On the back of this transition, several new applications are emerging which individually would create an end market multiple times as large as the current ammonia merchant
- Incremental demand for clean ammonia is expected to tighten the conventional market further as grey capacity is decarbonized to cater to the new clean ammonia demand



#### Blue/Green Ammonia to Make Up ~50% of Merchant Market vs Zero Today

Incremental blue / green ammonia demand, Mt

### Marine fuel represents a substantial market opportunity for OCI

- Ammonia and methanol are the only practical alternatives for long-distance shipping, even without decarbonization technologies, since they have a lower environmental footprint than HFO
  - Ammonia burns cleanest when used as energy source vs other fuels, therefore using blue ammonia in a ship would potentially result in >50% GHG reduction
- Maritime HFO fuel demand is expected to grow to ~430 Mt by 2050, translating in ammonia and methanol equivalents of 650 900 Mt while the current combined global production is ~290 Mt
- The existing footprint creates strategic potential for bunkering stations stopovers, with limited investment for ammonia and methanol-fueled ship engines
- Major ship owners, engine manufacturers and ports, are all endorsing the use of ammonia and methanol as the shipping fuel of the future

2050 Outlook potential for Ammonia and Methanol in the Marine Fuels Industry as a substitute for HFO, Mt^{1,2}





EBIC and EFC are next to the Suez Canal which represents ~12% of global trade Companies which are exploring or endorsing the use of ammonia as a prospective shipping fuel for the future VIKING WARTSILA Major bunkering hubs (Houston, Rotterdam, Fujairah, Singapore)

Source: Hydrogen Council, MMSA, CRU, IEA, Argus, Strategy Consultant.

Notes: (1) HFO refers to heavy fuel oil (2) Lower end when burned in more efficient fuel cells, higher end of the range when burned in internal combustion engines (3) Other includes cruise, ferry, tugs, offshore, car carriers, etc.

### **OCI is Very Well Positioned to Capture the Hydrogen Potential**

#### Located in Proximity to Renewable Energy Sources and Shipping Hubs



Plants with <u>ample access to low cost solar and wind sources</u> and located on the busiest shipping lanes in the world

#### Asset Base with Existing Access to the Entire Hydrogen Supply Chain



- OCI is a plug-and-play for low carbon ammonia, with significant competitive advantages in comparison to other greenfield projects
- Ready to benefit from blue and green ammonia opportunities with practically all critical necessary pieces in place
- Can use electrolyzers incrementally with variable output to ammonia synthesis in line with typical renewable feedstocks
- OCI is evaluating and developing a number of lower carbon projects across its global asset base

<u>Minimal capex required</u> to add green/blue hydrogen capacity compared to greenfield projects

### **Key OCI Highlights**

1

Leading nitrogen and methanol producer with globally diversified asset base and highly attractive position on industry cost curve



3)

4

High quality young asset base resulting in higher margins, potential to grow volumes and better emissions profile

Structural shift into a demand-driven pricing environment provides a positive industry outlook for both nitrogen and methanol markets, supported by strong barriers to entry

Unique position to capitalize on energy transitions towards clean hydrogen, where low-carbon ammonia and methanol are amongst the preferred carriers



Strong FCF conversion / generation, and robust capital structure across commodity cycles



Committed to maintaining an investment grade rating and capital allocation policy designed to balance dividends, growth and leverage through the cycle

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Q1 2022 Results

# **Reconciliation of adjusted EBITDA and adjusted net income**

#### **Reconciliation of Reported Operating Income to Adjusted EBITDA**

\$ million	Q1 '22	Q1 '21	Adjustment in P&L
Operating profit as reported	789.7	280.6	
Depreciation and amortization	146.0	150.2	
EBITDA	935.7	430.8	
APM adjustments for:			
Natgasoline	37.1	24.3	OCI's share of Natgasoline EBITDA
Unrealized Result Natural Gas Hedging	(16.5)	(3.3)	COGS
Provisions & other	13.8	-	
Total APM adjustments	34.4	21.0	
Adjusted EBITDA	970.1	451.8	

#### Reconciliation of Reported Net Income to Adjusted Net Income

\$ million	Q1 '22	Q1 '21	Adjustment in P&L
Reported net profit (loss) attributable to shareholders	409.7	98.6	
Adjustments for:			
Adjustments at EBITDA level	34.4	21	
Add back: Natgasoline EBITDA adjustment	(37.1)	(24.3)	
Adjustment result from associate (unrealized gas hedging Natgasoline)	(49.3)	(4.2)	Finance expenses
Forex (gain) / loss on USD exposure	(32.2)	(0.2)	
Expenses related to refinancing	0.9	8	Finance expenses
NCI adjustment	15.2	3.3	Minorities
Impairment of PP&E	6.5	-	Depreciation & impairment
Tax effect of adjustments	6.1	0.2	Income tax
Total APM adjustments at net profit / (loss) level	(55.5)	3.8	
Adjusted net profit / (loss) attributable to shareholders	354.2	102.4	

## **Reconciliation of EBITDA to free cash flow and change in net debt**

\$ million	Q1'22	Q1'21
EBITDA	935.7	430.8
Working capital	(196.4)	(20.3)
Maintenance capital expenditure	(44.2)	(55.9)
Tax paid	(57.4)	(15.9)
Interest paid	(14.7)	(18.8)
Lease payments	(9.7)	(9.3)
Dividends from equity accounted investees		-
Dividends paid to non-controlling interests	(66.7)	-
Other	62.7	15.0
Free Cash Flow	609.3	325.6
Reconciliation to change in net debt:		
Growth capital expenditure	(7.2)	(1.0)
Leveraged dividend Fertiglobe paid to non-controlling interests		-
Methanol Group 15% sale (net)	373.7	-
Other non-operating items	(2.3)	(16.2)
Net effect of movement in exchange rates on net debt	(7.9)	11.3
Debt redemption cost	(0.9)	(8.0)
Debt redemption cost Other non-cash items	(0.9) (4.7)	(8.0) (5.3)

Appendix

About OCI

### Nitrogen production capacity and commercial footprint





Production footprint facilitates a global approach to our commercial strategy / Bespoke footprint focused on low cost base and advantaged logistics to end-user

OCI

### Methanol production capacity and commercial footprint



#### Natgasoline LLC (Texas, US)

Product ktpa Methanol 1,807

#### • Ownership: 50%²

- ✓ Commercial production started in June 2018
- ✓ One of the world's largest methanol plants

#### OCI Fuels

- Wholly owned entity that sells our biofuel production from OCI Beaumont and BioMCN to the fuel market and industrial customers
- ✓ Secures sizeable amounts of biogas from various landfills, anaerobic digesters and wastewater treatment plants

### Only methanol producer with production plants in the US and Europe and largest global bio-methanol producer

#### Global

#### **OCI** Methanol Marketing

- ✓ Wholly owned subsidiary marketing OCI's 3.0Mt of methanol portfolio globally
- ✓ The distribution platform's global footprint and distribution allows it to optimize trade flows to enhance netback pricing
- ✓ Distribution offices in Houston, New York and Amsterdam, with centralized commercial decision-making

#### Europe

Product

Methanol

**BioMCN** (The Netherlands)



#### **ktpa** 991

- Acquired: 2015
- ✓ Connected to the national natural gas grid itself connected to the integrated NW Europe network
- ✓ Easy logistical access to major European end markets via rail and sea freight from Delfzijl and road and barge from terminal in Rotterdam
- ✓ Winner of Dutch National Enlightenmentz Awards for an innovative green methanol production process converting carbon dioxide and hydrogen into bio-methanol
- ✓ Capable of producing both methanol and bio-methanol

## **Structurally Higher Realised Netbacks in OCI**

Low-freight Costs, Duty-free Access, Direct-to-customer Strategy and Inland Distribution in US and Europe Enables Structural Netback Advantages



Structural advantage supplemented by strong in-house capabilities and trading platform

- Low-freight costs, duty-free access to key importing markets and direct-to-customer strategy
- Extensive inland storage and distribution infrastructure in the US with N-7 JV and in Europe
- OCI as both the producer and the trader always targets value creation
- Ability to generate strong trading margins and move third party product
- Flexible approach to allocate volumes to the highest netback markets
- Diversified customer base, distribution reach in 50+ countries with established logistics for export at each site with extensive storage capacity
- Footprint expansion in the US, Europe, Latin America and Asia

Source: CRU, Company Information. Notes: (1) OCI illustrative realized price differential vs. peers in key exports markets (as of 2021 including Duties, Freight rates, Suez Canal fees and trader margin). Illustrative netback premiums compared to typical Russian and Middle East producers for all markets. Premium ranging from second closest exporters to widest gap. (2) Premium calculated based on Gulf versus Midwest pricing for ammonia, urea and UAN benchmark pricing in 2021

## Flexible production capabilities to maximize returns

Max. Proven Capacities ¹ ('000 metric tons)												
							Total			Total		Total ²
Plant	Country	Ammonia (Gross)	Ammonia (Net) ³	Urea	UAN	CAN	Fertilizer	Melamine ⁴	DEF	Nitrogen	Methanol	OCI NV
Iowa Fertilizer Company⁵	USA	926	195	438	1,832	-	2,465	-	1,019	3,484	-	3,484
OCI Nitrogen ⁵	Netherlands	1,196	350	-	730	1,560	2,640	219	-	2,859	-	2,859
Egyptian Fertilizers Company	Egypt	876	_	1,714	-	-	1,714	-	350	2,064	-	2,064
Egypt Basic Industries Corp.	Egypt	748	748	_	-	-	748	-	_	748	-	748
Sorfert Algérie	Algeria	1,606	803	1,259	-	-	2,062	-	_	2,062	-	2,062
Fertil	UAE	1,205	_	2,100	-	-	2,100	-	100	2,200	-	2,200
OCI Beaumont	USA	365	356	-	-	-	356	-	-	356	1,004	1,360
BioMCN	Netherlands	-	-	-	-	-	-	-	-	-	991	991
Natgasoline LLC	USA	-	-	-	-	-	-	-	-	-	1,807	1,807
Total MPC		6,922	2,452	5,511	2,562	1,560	12,085	219	1,469	13,773	3,802	17,575
Excluding 50% of Natgasoline		-	-	-	-	-	-	-	-	-	(904)	(904)
Total MPC with 50% of Natgasoline		6,922	2,452	5,511	2,562	1,560	12,085	219	1,469	13,773	2,898	16,671

¹ Capacities are maximum proven capacities (MPC) per line at 365 days. OCI Beaumont's capacity addition is an estimate of 2,853 tpd x 365 and BioMCN's M2 capacity is an estimate based on 1,250 tpd x 365 days; ² Total capacity is not adjusted for OCI's ownership stakes or downstream product mix limitations (see below), except OCI's 50% stake in Natgasoline; ³ Net ammonia is estimated sellable capacity based on a certain product mix; ⁴ Melamine capacity split as 164 ktpa in Geleen and 55 ktpa in China. OCI Nitrogen owns 49% of a Chinese melamine producter, and exclusive right to off-take 90%; ⁵ OCI Nitrogen and IFCo each cannot achieve all downstream production simultaneously (i.e.: OCI Nitrogen cannot maximize production of UAN, urea and DEF simultaneously), and IFCo cannot maximize production of UAN, urea and DEF simultaneously



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