

OCI N.V. Investor Presentation

November 2016

OCI N.V. Overview

Summary Overview

- Leading global natural gas-based fertilizer & chemicals producer
 - Production facilities in the United States, the Netherlands, Egypt and Algeria complemented by global distribution network
 - Current total sellable fertilizer & chemical capacity of 8.4 million metric tons per year (mtpa)¹
 - Globally competitive position with access to low cost natural gas feedstock
- Greenfield initiatives on track to boost current production capacity by 50% to 12.6 mtpa¹ by end-2017
 - Iowa Fertilizer Company start-up is imminent, first product expected in December 2016
 - Natgasoline 68.6% complete as at 31 October 2016, expected to start production in the second half of 2017
- Rapid deleveraging expected 2017 2018
 - Objective to achieve investment grade ratings by 2018
- Cost savings programme of US\$100 million announced
 - Of which \$65 million already in place and to be reflected in 2017
- Trading on Euronext Amsterdam (Euronext: OCI)



¹ Capacities do not take OCI's ownership stake into account

Asset Overview | 6 Operating Facilities in 4 Countries and 2 Under Construction





Competitive position with access to low cost natural gas feedstock

Ramp-up of Production Capacity 2016 - 2017

Design Capacities ¹												Total
('000 metric tons)			Ammo	onia				Total Fertilizer				Fertilizer & Chemicals
Plant	Country	Ownership ²	Gross	Net ³	Urea	UAN ⁴	CAN	For Sale	Methanol	Melamine ⁵	DEF	For Sale
Egyptian Fertilizers Company	Egypt	100%	800	-	1,550	-	-	1,550	-	-	-	1,550
Egypt Basic Industries Corp.	Egypt	60%	730	730	-	-	-	730	-	-	-	730
OCI Nitrogen	Netherlands	100%	1,150	350	-	350	1,450	2,150	-	200	-	2,350
Sorfert Algérie	Algeria	51%	1,600	800	1,260	-	-	2,060	-	-	-	2,060
OCI Beaumont ⁶	USA	80%	331	331	-	-	-	331	913	-	-	1,244
BioMCN ⁷	Netherlands	100%	-	-	-	-	-	-	440			440
Current design capacity			4,611	2,211	2,810	350	1,450	6,821	1,353	200	0	8,374
Iowa Fertilizer Company ⁸	USA	100%	875	195	420	1,505	-	2,120	-	-	315	2,435
Year-end 2016			5,486	2,406	3,230	1,855	1,450	8,941	1,353	200	315	10,809
Natgasoline LLC	USA	50%	-	-	-	-	-	-	1,750	-	-	1,750
2017			5,486	2,406	3,230	1,855	1,450	8,941	3,103	200	315	12,559

Iowa Fertilizer Company start-up is imminent, first product expected in December 2016

• Natgasoline LLC 68.6% complete as at 31 October 2016 – expected start of production in H2 2017

¹ Iowa Fertilizer Company and Natgasoline LLC volumes are estimates; ² Capacities in table not adjusted for OCI's stake in considered plant; ³ Net ammonia is remaining capacity after downstream products are produced; ⁴ Excludes EFC UAN swing capacity of 325 ktpa; OCI Nitrogen max. UAN capacity cannot be achieved when producing max. CAN capacity; ⁵ Split as 150 ktpa in Geleen and 50 ktpa in China (Chinese capacity does not account for 49% stake and exclusive right to off-take 90%); ⁶ OCI Beaumont debottlenecking initiative completed in April 2015; ⁷ Acquired June 2015 - does not include mothballed line of 430 ktpa; ⁸ IFCo expected capacities apart from net ammonia are maximum expected capacities and cannot all be achieved at the same time.

Global Distribution Network





Indoor ship loading facility at the port of Stein, Limburg





Warehouse at port of Stein, Limburg FITCO/OCI Warehouse in Brazil



Liquid storage warehouses in Spain



Ammonia tanks at OCI Terminal Europoort, Port of Rotterdam, Holland



OCI is One of the Lowest-Cost Producers Globally

- North American producers amongst lowest cost producers globally:
 - Forward curve suggests cost for natural gas will remain low
 - Several northern gas markets forecasted to trade at discount to Henry Hub
 IFCo can take advantage of this
- European natural gas prices down to sustainably low levels:
 - Futures suggest natural gas prices will continue to remain low in Europe
 - LNG exports from US expected to grow: potential further decline in gas prices
- North Africa cost competitive on global basis:
 - Low cost production base, benefiting from LT natural gas supply agreements
- Other key export regions facing upward pressure:
 - Rising coal and electricity costs for Chinese producers
 - Gas curtailments (e.g. Trinidad)







Deleveraging 2017 - 2018

Balance sheet strengthened, no short-term obligations:

- In November 2016, refinanced and upsized existing \$550 million Revolving Credit Facility with \$660 million Term Loan and Revolving Credit
 Facility maturing July 2020
- In Q2 and Q3 2016, received cash proceeds in excess of \$1.3 billion including proceeds from the monetization of shareholder loans outstanding to Natgasoline and the successful refinancing and upsizing of debt at OCI Nitrogen in the Netherlands
- Iowa Fertilizer Company successfully completed consent solicitation and exchange offer for 2019 term Bonds with new bonds maturing in
 2026 and 2027, giving the company more flexibility and reducing third party debt obligations over the next 12 months by \$142 million
- Launched proposal with OCI Beaumont's Term Loan B lenders to reduce third party debt at OCI Beaumont by US\$200 million and reset covenants
- EFC has agreed with its lenders to waive all debt covenants until maturity of its facilities in 2019

Deleveraging:

- With the expected imminent start-up of Iowa Fertilizer Company, Natgasoline already fully funded and no plans to initiate new projects over the next 18 to 24 months, there are no further financing requirements for growth capex
- Starting 2017, all operational cash flows from step-up in product volumes and lower capex will be used to deleverage the balance sheet
- Objective to achieve investment grade ratings by 2018



Fertilizer Assets - Overview





Iowa Fertilizer Company

Summary Overview

- Iowa Fertilizer Company is a greenfield nitrogen fertilizer and industrial chemical production facility under construction in Wever, IA
- Highly strategic location in the heart of the corn belt
- EPC Contractor: Orascom Engineering & Construction (OEC)
- Technology: KBR Purifier (ammonia), Stamicarbon (urea solution) and Uhde (urea granulation and UAN)
- Plant utilizes state-of-the-art technology that has low gas consumption
- Completion Date: Start of production expected in Q4 2016

Project Highlights

- Capacity: Expected to produce 1.8 to 2.0 million metric tons of nitrogen fertilizer and diesel exhaust fluid
- Sellable Products: Design capacities of 1.5 mt of UAN, 875 kt ammonia and 420 kt urea, in addition to 315 kt diesel exhaust fluid (DEF)
- DEF can become important part of total production: demand growing strongly, all-year-round product and not correlated to agricultural markets
- Corn-belt premium on fertilizer prices; high replacement costs
- Access to low cost gas feedstock in North America optionality to source natural gas feedstock from both southern and northern markets

Project Location – Wever, IA









Site Location and Infrastructure



Infrastructure and Transportation

Location

- BNSF main-line railroad is western border of site
- Within ½ mile of 4 lane highway US-61
- 2 miles away from ANR's interstate pipeline (connection has been built)
- Within 4 miles of the Mississippi River

Storage & Transportation Capabilities

- Ammonia: Storage capacity of 110,000 tons (2 tanks), truck loading
- Urea: Storage capacity of 44,000 tons, truck loading
- UAN: Storage capacity of 132,000 tons (3 tanks), truck and rail loading
- DEF: Storage capacity ~900 tons, 2 bottom loading truck loading bays

10



Iowa Fertilizer Company – Aerial View







Iowa Fertilizer Company – Aerial View





Iowa Fertilizer Company - Favorable Location in US Midwest

Iowa Fertilizer Company Benefits from Proximity to Mid Corn Belt Nitrogen Demand

- The Mid Corn Belt has the highest demand for nitrogen fertilizers in the US
- Iowa consumes the largest amount of nitrogen fertilizers in the US, followed closely by Illinois



Highly competitive position as result of combination of location in Mid Corn Belt, product mix, and low gas prices

Midwest Price Premium over US Gulf Price

Price premium for US Midwest FOB versus NOLA

Oct-16

- IFCo is positioned advantageously at the centre of the Mid Corn Belt and will have a substantial freight cost advantage over non-Midwest and imported products, increasing achievable netbacks
- Logistical and transport bottlenecks to Midwest corn market result in US\$ premium over US Gulf Coast prices
- High transportation costs coupled with import deficit also contribute to premium pricing (especially for products that require pressurizing, refrigeration or liquid storage)

IFCo - All product can be sold within 200-mile range



5-Year UAN Premium (~\$65 / st average for 2011-2015)



Close Location to Mid Corn Belt Nitrogen Demand



Tightening Global Supply-Demand Balance, US Expected to Remain Import Market

- New capacity additions peaking, both globally and in US, expected to result in significant tightening of supply-demand balance:
 - Majority of new nitrogen fertilizer expansions in the US announced since 2012 have been cancelled or delayed _
 - Following start-up of new additions in 2016 and 2017, no committed expansions until 2020 in North America
 - Global supply additions expected to start declining significantly from H2 2017 _
- In addition, globally traded volumes from key export markets, including China, Trinidad and Ukraine, are at risk due to operational challenges: feedstock constraints and increasing production costs putting pressure on margins
- Global demand expected to grow 1.5-2.5% from 2015 2020, absorbing capacity additions
- The US imports more than half of nitrogen consumption:
 - In 2015, the US imported c.10 m nutrient short tons / c.18 m short tons of ammonia, urea and UAN
 - Deficit will narrow with upcoming project expansions, but will not disappear: US and US Midwest expected to remain net importer





Source: Fertecon, CRU, OCI

China Exports Declining, Costs Going Up

- Chinese urea exports declined 26% in 2016 YTD and 65% in October
- Input costs (coal feedstock, electricity, transportation) are increasing: further pressure on exports
- Further export declines expected in 2017 and 2018
- Significant part of Chinese urea industry is loss-making, even on domestic market
- Capacity >6 million mt confirmed to close in 2016
- Another 6 million mt of capacity (18 plants) currently temporarily idle, likely to lead to permanent closure









China Anthracite Coal Index (RMB/t

OCI

Source: CRU, Fertecon, CFMW

Source: Bloomberg, OCI

North America Diesel Exhaust Fluid (DEF) Consumption

Historical and Base Case Forecast North America DEF Consumption by PADD (billion gallons 2013-2026)



- DEF consumption expected to continue to grow strongly in the period to 2026 as older non-SCR vehicles are replaced
- Following the introduction of EPA '10 standards, all new commercial vehicles now employ SCR technology
- The Gulf Coast and Midwest remain the largest markets for DEF in North America
 - At a state level, Texas is by far the largest consumer, twice the size of the second largest, California



OCI Nitrogen (Netherlands) – Highly Competitive Position in Europe

• One of the largest global single sites

- Highly integrated ammonia / nitrate production
- On-site facilities / utilities shared with DSM, SABIC, Lanxess and others
- Located near NW Europe customer base
 - o Majority of sales in key EU6 nitrate markets
 - Top 10 customers account for >50% of sales
- Highest netback close to plant
 - Strong advantage versus potential imports
- Focus on value added products
 - Calcium Ammonium Nitrate OCIN's largest end product
 - High nitrate premium supported by excellent branding
- Melamine market has been robust throughout 2016
 - Tight supply-demand balance
 - Selling prices have improved on the levels from last year









Upside Potential from Egyptian Operations

OCI

Improving Gas Supply in Egypt	Upside Potential				
 Egyptian government ramps up LNG imports 	 Improved gas supply 				
 Two floating storage and regasification units (FSRU) operational in Egypt 	- EFC utilization rate c.80% in Q3 2016 and 100% in September and October 2016				
- Third FSRU expected in 2017	 EBIC expected to operate <50% utilisation: FSRU docked at EBIC's jetty, temporarily restricting exports - expected to return to high utilization once construction of dedicated jetty for import of LNG 				
 Egypt's domestic production of natural gas expected to improve from 2017: 	finalized, expected by end Q2 2017				
	Devaluation of Egyptian Pound (EGP) vs US\$				
 Two large discoveries of natural gas fields (ENI's Zohr, BP's West Nile Delta) expected to start production in 2017 	- As of 3 Nov 2016, the EGP is no longer fixed to the US\$				
	 Cost structure and debt in EGP benefit from devaluation 				
- Further discoveries in past 12 months	 Expect c.\$40 million benefits in 2017 (at EGP16 to US\$) as result of lower fixed and variable costs in US\$ 				
 ENI's "supergiant" gas field in the Egyptian offshore is largest 	lower jixea and variable costs in OS\$				
ever found in the Mediterranean	EGP – USD Exchange Rate				
 Field could hold a potential of 30 tcf of lean gas in place, representing one of the world's largest natural gas finds 	20 18 16 14 12 10 - 10				

Dec-13 Feb-14 Apr-14 Aug-14 Oct-14 Dec-14 Jun-15 Apr-15 Aug-15 Oct-15 Peb-16 Aug-16 Jun-16 Jun-16 Oct-16 Oct-16 Oct-16 Oct-16

Jun-14

Sorfert Deleveraging Rapidly

Strong Cash Flow Generation

- Benefits from competitive low price long-term gas contract
- Significant contributor to Consolidated Group EBITDA first dividend of \$63 million net of withholding taxes received in September 2016
- Rapid deleveraging in Sorfert set to continue:
 - Strong cash flow generation
 - Devaluation of Algerian Dinar (DZD) 9% 2016 YTD vs average for 2015

Plant Overview

- 1.26 mtpa urea and 1.8 mtpa gross ammonia export-focused production complex in Algeria
- New facility, started up at end-2013
- OCI ownership 51%, Sonatrach 49%
- Strategic location with easy port access
- Largest integrated nitrogen fertilizer producer in Africa







Methanol Assets - Overview



Methanol – Robust and Growing Global Market

- Methanol is one of the world's most widely used industrial chemicals with diversity of applications from paints and plastics, furniture and carpeting, to car parts, windshield wash fluid and fuel applications/fuel blending
- Excluding CTO/CTP, 2015 methanol demand is estimated to be 78 million tons
- Demand growth expected to remain robust: CAGR of 6.2% over next 20 years driven by growth for core derivatives, fuel applications, MTO/MTP
 - Global methanol consumption has grown at a CAGR of 6.3% from 2000 to 2015 and 10.3% from 2009-2014
 - MTO (methanol-to-olefins) in China strong driver of demand growth: it accounted for almost 18% of the country's merchant methanol market in 2015
 - Additional three MTO plants expected in China in next few months





US Expected to Remain Net Importer of Methanol

- In 2015, the U.S. imported approximately 3.7 million metric tons of methanol to meet its supply deficit (57% of consumption)
- The U.S. sources a majority of its imports from Trinidad, which is facing structural shortages in natural gas reserves and government rationing, as well as likely higher gas costs
- U.S. methanol demand is expected to increase at a CAGR of c.6% between 2015 and 2020, driven by GDP
- At the same time, supply growth is expected to remain limited in the US from 2016 2019
 - US expected to remain net importer of methanol in the foreseeable future
 - US producers are at low end of the global methanol cost curve



US Methanol Capacity Expansion ('000 mt) Timing Name **Ownership** Location Capacity 2012 **OCI Beaumont** Beaumont, TX OCI 730 LyondellBasell Channelview, TX LyondellBasell 780 2013 2015 Methanex Geismar 1 Methanex Geismar, LA 1,000 Pampa Fuels LLC Pampa, TX G2X Energy 65 **OCI** Beaumont Beaumont, TX OCI 185 Fairway LLC Clear Lake, TX Celanese/Mitsui JV 1,300 2016 Methanex Geismar 2 Geismar, LA Methanex 1,000 Natgasoline LLC 2017 Beaumont, TX OCI/CEL 1,750

Source: Argus JJ&A



OCI Partners - Overview



Facility Overview

- OCI's facility near Beaumont, TX ("OCI Beaumont") is an integrated methanol and ammonia facility strategically located on the Texas Gulf Coast
- OCI N.V. acquired the Beaumont plant from Eastman Chemical Company in May 2011. Previously the Beaumont plant was owned by Terra Industries and DuPont, and was shut down from 2004 until OCI's acquisition in 2011
- Following a comprehensive upgrade, methanol and ammonia production commenced in July 2012 and December 2011, respectively
- Production capacity increased by 25% following completion of a debottlenecking project both lines restarted in Q2 2015

Capacity						
Product	Current Produ	Product Storage Capacity				
	Metric Tons/ Day	Metric Tons/ Year	Metric Tons			
Methanol	2,500	912,500	42,000 (two tanks)			
Ammonia	907	331,000	33,000 (two tanks)			



Natgasoline – Greenfield Scheduled for Completion in 2017

Natgasoline LLC Overview

- World scale greenfield methanol production complex currently under development, located in Beaumont, Texas
- Expected to produce approximately 1.75 million metric tons of methanol per year
- Well positioned in the US Gulf Coast to take advantage of the growing demand for methanol, with ease of access to domestic US demand as well as to international markets including Europe and Asia
- Air Liquide Global E&C Solutions is supplying proven Lurgi MegaMethanol[®] process technology
- Natgasoline will benefit from operational expertise of its sponsors CEL and OCI both are global leaders in methanol and related petrochemical production

Significant Progress to Date

- Commissioning: expected H2 2017
- Overall project progress: 68.6% complete as at 31 October 2016
- Engineering: Air Liquide's progress is approximately 99%
- **Procurement:** All proprietary & long lead equipment are on site
- Construction: Site preparation and piling work complete with foundation work, piping installation and steel erection well underway. Mechanical subcontractor has mobilized with equipment setting, steel erection and pipe installation activities started





Natgasoline – Strategic Partnership with Consolidated Energy

• 50% Strategic Partner:

- In April 2016, OCI and CEL entered into definitive agreements for an investment by CEL in a 50% stake in Natgasoline in participation with OCI
- CEL adds expertise across the value chain:
- One of the world's largest merchant producers of methanol based on capacity; currently sells ~4.1 mtpa of methanol
- Largest marketer of methanol in North America and 2nd largest globally
- Large distribution network (including a dedicated fleet of 11 ocean-going vessels)
- Vast methanol EPC experience: built more than 10 plants with a total of \$3.2 billion investment over past 15 years



1) Represents 100% of methanol capacity at OCI Beaumont and includes Natgasoline capacity.

natgaso

Natgasoline: Aerial Site







Natgasoline: Site Photos



Reformer Box Erection



Intermediate Methanol Storage Tanks





Pipe Rack Erection

Columns and ASU



BioMCN (Netherlands) - Unlocking Strategic Value

BioMCN Overview

- OCI acquired BioMCN in June 2015 for EUR 15M
- BioMCN is one of Europe's largest methanol producers and a pioneer in bio-methanol
- Consists of two plants, of which one operational (440 ktpa) and one mothballed (430 ktpa)
- The plant site is located at the Chemical Park Delfzijl, The Netherlands, is connected to the national natural gas grid and has easy logistical access to major European end markets via road, rail, barge and sea freight
- BioMCN sources bio-gas from waste digestion plants through the Dutch national gas grid by purchasing bio-gas certificates to label methanol as biomethanol

Strategic Location in The Netherlands





Strategic Value

- Low investment cost for entry into European market, 15 20% market share
- Methanol consumption in Western Europe is more than 7 mtpa, of which more than 5 mtpa is imported
- Deficit expected to continue to increase for foreseeable future.
- Entry into the biomethanol market
- Weaker European natural gas market lowers future feedstock costs further strengthening BioMCN's competitiveness

OCI N.V. History



Company History

	1950 - Present	Construction	 Established in the 1950s by Onsi Sawiris as a construction contractor in Egypt Developed into a leading industry player across the Middle East, Asia, USA and Europe
	1996 - 2007	Cement Build-Up	 Developed cement group from a single production line in Egypt with capacity of 1.5 mtpa to become a top 10 worldwide producer by 2007 Portfolio comprised an emerging market-wide platform of nearly 44 mtpa spanning 12 countries
	1999	IPO	 Floated on the Egyptian Exchange in 1999 at a value of c. \$ 600 m
	2007	Cement Divestment	 Divested the cement business to Lafarge at an EV of \$ 15 bn Distributed \$ 11 bn in cash dividends and retained \$ 2 bn which was seed money for fertilizer initiatives
	2008- Present	Natural Gas Based Products	 Purchased EFC, increased its stake in EBIC to 60%, and started greenfield construction in Algeria Acquired Royal DSM N.V.'s Agro & Melamine businesses in 2010 Acquired and rehabilitated OCI Beaumont in 2011 and listed OCI Partners in October 2013 Started construction of IFCo, a c. 2mtpa production complex in Iowa, USA in November 2012 Established Natgasoline that will construct a world scale greenfield methanol plant in Beaumont, Texas
	2013 - 2014	Creation of OCI N.V.	 OCI N.V. lists on the NYSE Euronext Amsterdam and acquires OCI S.A.E. (former parent listed in Egypt) Started production at Sorfert in Algeria in August 2013
	2015 - 2016	Transformation	 Orascom Construction demerged: \$ 1.4 bn repayment of capital to OCI N.V. shareholders OCI N.V. becomes pure-play natural gas-based fertilizer & chemicals company Natgasoline: CEL becomes 50% strategic partner
OCI			

Listing Information



Listing Information

- Headquartered in Amsterdam, The Netherlands
- Trading on Euronext Amsterdam since 25 January 2013 (Euronext: OCI)
- Number of shares: 210,306,101
- Demerger of Construction business effective 9 March 2015:
 - \$ 1.4 bn repayment of capital to OCI N.V. shareholders, equivalent to c.EUR 6 per share
- Options trading: Euronext introduced options on OCI N.V. shares as of 13 December 2013
- Index inclusions: trading as part of the AMX, Euronext 100 indices
- OCI Partners: listed 21.7% of the Master Limited Partnership (MLP) on NYSE on 4 October 2013
 - Following capital contributions in exchange for common units in 2014 and 2015, OCI N.V. owns 79.88%



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